



TRUE AZIMUTH, LLC

Capability Statement



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265 Franklin St. Ste 1702, Boston, MA 02110

COMPANY OVERVIEW

True Azimuth, LLC provides customized coaching, consulting and training services to businesses, organizations and individuals who want a systems approach to production, service delivery, back office activities and growth. Our process is built around support and guidance for leaders to identify Early Warning Signals™ of both success and failure, so that they can focus on activities beyond day-to-day business management and maximize their efforts.

EXPERTISE

Founder, Scott Graham-Stephens, brings a vast array of experience and knowledge to clients. A counselor and rostered psychotherapist with a graduate degree in business, Scott brings a robust blend of people, analytical, and technical skills to coaching leaders. An entrepreneur, author of over 10 books, as well as a Distinguished Toastmaster, Scott is a motivating trainer, facilitator and keynote speaker.

PAST PERFORMANCE



CORE CAPABILITIES

Business-focused Consulting & Coaching

- Strategic Planning
- Systems Analysis & Design
- Early Warning Signal™ Identification & Deployment
- Systems Implementation & Process Improvement
- Succession Planning & Management

Organizational Effectiveness, Assessment & Change

- Creating a High-Performance Culture, including Change Management & Vision/Values Development
- 360 Consultation
- Adventure-based Team-building
- Retreat & Meeting Facilitation

Human Capital

- Executive Coaching
- Life Balance Coaching
- Leadership Management Training & Development
- Career Planning & Career Transition Coaching
- Workforce Development
- Communication Skills Training
- Motivational Interviewing Training and Supervision

PROFILE

Tax ID: 85-4222925

DUNS Number: 117898444

CAGE Code: 8VDB9

SIC Code: 8742

Corporate Structure: LLC

Primary NAICS Code: 541611

Secondary NAICS Codes: 611430, 541612, 541613, 541618



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